



David M. Glaser

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Services

Health Law

Life Sciences

Internal Investigations

False Claims Act Defense

Health Care Fraud & Compliance

Aging & Disability Providers

White Collar & Regulatory Defense

Health Licensing Defense

David helps clinics, hospitals, and other health care entities negotiate the maze of health care regulations, providing advice about strategy, reimbursement and compliance.

David is a shareholder in Fredrikson's Health Law group and co-founded its Health Care Fraud & Compliance group. He has considerable experience in health care regulation and litigation, including voluntary disclosures, criminal and civil fraud investigations, overpayments and reimbursement disputes.

David's goal is to explain the government's enforcement position, and to analyze whether this position is supported by the law or represents government overreaching.

David is a frequent guest on *RAC Monitor's* "Monitor Mondays," and you may read his blog at *Orthopedics Today*. He has given speeches in 36 states.

Credentials

Education

- University of Michigan Law School, J.D., 1992, *cum laude*
- University of Chicago, B.A., Public Policy, 1988, *with honors*

Admissions

- Minnesota, 1992
- Iowa, 1998
- U.S. District Court, 1992

Recognition

- *The Best Lawyers in America*, Health Care Law, 2022-present
- North Star Lawyer, Minnesota State Bar Association, 2018

- National Merit Scholar, Phi Beta Kappa

Civic & Professional

Professional Activities

- Association for Healthcare Denial and Appeal Management (AHDAM), Advisory Board Member, 2020-present
- Fredrikson & Byron, P.A., Board of Directors, 2009-2013

Community

- Orthopedics Today *Business of Orthopedics*, Editorial Board Member
- Gillette Children's Specialty Healthcare, Board Member

News

Firm News | 08.17.2023

Fredrikson Attorneys Recognized in The Best Lawyers in America© 2024

Article | 08.18.2022

Fredrikson & Byron Attorneys Recognized in The Best Lawyers in America© 2023

Speaking Engagements

Event | 12.13.2023

Health Law Webinar—The Annual Regulatory Update

Event | 11.08.2023

Health Law Webinar—Pricing and Pixels

Event | 09.13.2023

Health Law Webinar—Common Misunderstandings About Legal Privileges

Event | 08.09.2023

Health Law Webinar—The Annual FAQ Session

Event | 07.12.2023

Health Law Webinar—What You Need to Know About Ancillaries

Event | 04.12.2023

Health Law Webinar—Refunding Wisely: Avoiding Doing the Right Thing the Wrong Way

Event | 03.08.2023

Health Law Webinar—The End of the PHE

Event | 02.08.2023

Health Law Webinar—Health Care Pricing

Event | 01.18.2023

Health Law Webinar—"Incident To," Shared Visits, Residents and Medical Students

Event | 12.14.2022

Health Law Webinar—2023 Regulatory Update

Event | 11.09.2022

Health Law Webinar—Health Law Basics: Part Two

Event | 09.14.2022

Health Law Webinar—Innovative Business Models for Health Care Organizations

Event | 08.10.2022

Health Law Webinar—The Annual FAQ Session

Event | 07.13.2022

Health Law Webinar—Dispelling Widespread Misunderstandings of the Two-Midnight Rule

Event | 05.11.2022

Health Law Webinar—Legal Issues Associated with Medical Coding and Billing

Event | 04.14.2022

Health Law Webinar—Surprise Reprise: No Surprises Act Revisited

Event | 03.09.2022

Health Law Webinar—Responding to Audits and Investigations

Event | 12.08.2021

Health Law Webinar—The 2022 Regulatory Update: Vaccines, Shared Visits, Co-mingled Space and More

Event | 11.10.2021

Health Law Webinar—The "No Surprise Billing" Act: As Clear as We Can Make It

Event | 08.11.2021

Health Law Webinar—Frequently Asked Questions

Event | 06.09.2021

Health Law Webinar—The ABCs (and XYZs) of ASCs

Event | 05.12.2021

Health Law Webinar—Physician Compensation in Hospital Systems and Clinics

Event | 02.10.2021

Health Law Webinar—Understanding and Protecting Legal Privileges

Event | 01.13.2021

Health Law Webinar—Interoperability, Provider Relief Funds and More Stark/Anti-Kickback!

Event | 12.09.2020

Health Law Webinar—The Annual Regulatory Update

Event | 10.14.2020

Health Law Webinar—Responding to “But I heard that’s illegal!”

Event | 08.12.2020

Health Law Webinar—Health Law FAQ: COVID-19 and More

Event | 05.13.2020

Health Law Webinar—Health Care Pricing 2020

Event | 05.06.2020

Health Law Webinar—COVID-19 Interim Final Rule: The Sequel

Event | 04.03.2020

Health Law Webinar—COVID-19 Regulatory Update: The Latest on Waivers

Event | 03.20.2020

Health Law Webinar—Fredrikson’s Health Law FAQs on COVID-19—What We Know as of March 20, 2020

Event | 03.11.2020

Health Law Webinar—A Practical Guide to Co-Management/Gainsharing/Shared Savings Arrangements and CMS’s Episode-Based Payment Initiatives

Event | 12.11.2019

Health Law Webinar—Regulatory Update

Event | 10.16.2019

Health Law Webinar—Health Law Grab Bag: FAQs for Hospitals and Clinics

Event | 09.11.2019

Health Law Webinar—What to Do When ICE Shows Up at Your Clinic or Hospital

Event | 08.14.2019

Health Law Webinar—Making Sense of the Medicare Manuals

Event | 07.10.2019

Health Law Webinar—Interacting with Government Agents and Other Officials

Event | 02.13.2019

Health Law Webinar—Tips for Conducting Employee Interviews During Internal Investigations

Event | 12.12.2018

Health Law Webinar—2019 Medicare Physician Fee Schedule, OPPI and IPPS Final Rules and Other News, Rules and More

Event | 11.14.2018

Health Law Webinar—#MeToo and You: Sexual Harassment in the Workplace in 2018

Event | 10.10.2018

Health Law Webinar—Avoiding Unnecessary Refunds: How to Keep Payments to Which You Are Entitled

Event | 09.12.2018

Health Law Webinar—Stark 101

Event | 08.08.2018

Health Law Webinar—Health Law FAQs Answered!

Event | 07.11.2018

Health Law Webinar—Preserving Privilege in Investigations

Event | 05.09.2018

Health Law Webinar—“Incident To,” Shared Visits and Other Encounters with Non-Physician Professionals

Event | 03.14.2018

Health Law Webinar—Almost Everything You Want to Know About Ancillaries

Event | 02.14.2018

Health Law Webinar—Love Letters to and from CMS: Responding to Audits and Overpayments and Making Voluntary Refunds

Event | 12.13.2017

Health Law Webinar—2018 Medicare Regulatory Update

Event | 10.18.2017

Health Law Webinar—Health Law 101

Event | 09.13.2017

Health Law Webinar—Compliance Check-up

Event | 07.12.2017

Health Law Webinar—Top Health Law FAQs for Hospitals and Clinics

Event | 05.10.2017

Health Law Webinar—Physician Compensation Issues: Why “Survey Says?!” May Be Totally Wrong and More

Event | 12.14.2016

Health Law Webinar—New Rules: MIPS, Physician Fee Schedule, Outpatient Rule and More!

Event | 10.13.2016

Health Law Webinar—Health Law 101

Event | 08.10.2016

Health Law Webinar—Grab Bag: Hot Health Law Topics Presented in a "Beach-Read" Format

Event | 07.13.2016

Health Law Webinar—Value-Based Health Care? MIPS, CJR and How the Hospital's Dirty Bathroom May Cost Physicians Thousands of Dollars

Event | 06.08.2016

Health Law Webinar—Voluntary Refunds: The 60 Day Rule and More

Event | 03.02.2016

Health Law Webinar—What Hospitals, Physicians, Therapists and SNFs Need to Know about Medicare's Comprehensive Joint Replacement Program and Gainsharing Too

Event | 02.10.2016

Health Law Webinar—Health Care Pricing: Establishing Fees, Discounts, Charging Interest & Other Issues

Event | 06.10.2015

Health Law Webinar—Voluntary Refunds and Internal Investigations: Tips, Tricks and Tripwires

Event | 03.11.2015

Health Law Webinar—What Hospitals and Clinics Need to Understand About Ancillaries

Event | 01.14.2015

Health Law Webinar—Peer Review

Event | 12.10.2014

Health Law Webinar—Key Topics from the 2015 Medicare Physician Fee Schedule, OIG Work Plan and Hospital Outpatient Rule

Event | 09.10.2014

Health Law Webinar—"Two Midnight" Rule and Admission Certifications: Tips, Tricks and Traps

Event | 03.12.2014

Health Law Webinar—Top Health Law 2014 FAQs for Hospitals and Clinics

Event | 12.11.2013

Health Law Webinar—"Two Midnight" Rule, Physician Fee Schedule and Other New Medicare Rules for 2014

Event | 10.09.2013

Health Law Webinar—Compliance Revisited

Event | 08.22.2013

Health Law Webinar—Short Stay Update: Medicare's New "Two Midnight" Rule

Event | 08.14.2013

Health Law Webinar—Health Care Pricing: Establishing Fees, Discounts, Charging Interest, Out of Network Arrangements and Other Issues

Event | 03.13.2013

Health Law Webinar—RACs, ZPICs and PCSs: Practical Administrative Tips and Creative Legal Arguments

Event | 01.16.2013

Health Law Webinar—Fiscal Cliff or Fiscal Avalanche

Event | 12.12.2012

Health Law Webinar—2013 Physician Fee Schedule and Other Highlights from 2012

Event | 09.12.2012

Health Law Webinar—Imaging Round-up: What You Need to Know to Provide Imaging and Get Paid for It

Event | 08.08.2012

Health Law Webinar—Why Documentation Deficiencies Do NOT Automatically Create An Overpayment

Event | 05.09.2012

Health Law Webinar—Challenging Short Stay Denials: The Arguments RACs Don't Want You To Know

Event | 04.11.2012

Health Law Webinar—Understanding Medicare’s Supervision, Signature and Order Policies in Clinic and Hospital Settings

Event | 03.14.2012

Health Law Webinar—Compliance: How to Stay Out of Trouble

Event | 11.09.2011

Health Law Webinar—In-House Counsel Part II: Innovations in Physician Relationships

Event | 10.12.2011

Health Law Webinar—Creative Approaches for Interacting with (or Avoiding) the Government

Event | 09.14.2011

Health Law Webinar—Relationships with Drug and Device Companies

Event | 07.13.2011

Health Law Webinar—Overpayments and Voluntary Disclosures: Staying Compliant Without Paying More Than the Law Requires

Event | 03.09.2011

Health Law Webinar—Antitrust and Health Care Consolidation

Publications & Presentations

Orthopedics Today: Presented at 11 conferences, topics include: *Practice Management; Umbrella Mergers: Concepts & Benefits; Joint Business Ventures: Practice Partnerships That You Can Take to the Bank; The Legal Ramifications of Physician-Owned Ancillary Services; and Gain Sharing for the Orthopedic Surgeon: What’s Legal and What’s Not.*

Health Care Compliance Association (HCCA): Presented at more than 25 conferences, topics include: *Identifying Overpayment Liability in Physician Practices; Arguments to Avoid/Defend Overpayments; Recent Developments in Voluntary Disclosure; Document, Document, Document and Other Medicare Myths; Criminal and Civil Liability for Overpayments: Correcting Mistakes or Committing Fraud; Voluntary Disclosures: Do I Really Need to Give This Back?; and Creative Defenses to Potential Overpayments/False Claims.*

American Association of Orthopaedic Executives (AAOE): More than 18 presentations. Topics include: *Relationships with Other Groups, Hospitals and Drug and Device Companies: What You Can and Can’t Do; Not Everything is Illegal: Tips to Improve the Bottom Line; Fighting Back Against Insurance Carriers; Medicare Myths: Common Misperceptions About Medicare Billing Rules; A RAC: Audit of Mass Destruction?; Stump the Lawyer: Practical Answers to Common Orthopedic Legal Issues; Joint Venturing Without Going to the Joint; Audits and Appeals:*

Challenging Medicare and Other Payors; and Health Care Pricing: Establishing Fees, Discounts, Charging Interest, Out-of-Network Arrangements and Other Issues.

The American Health Lawyers Association (AHLA): Presented at 5 conferences, topics include: *Medicare Myths and Voluntary Disclosure; Medicare Myths: Common Misperceptions About Billing Rules; and Voluntary Disclosures: Do I Really Need to Give This Back?*

Oncology Societies: More than 15 presentations at state and national oncology meetings, topics include: *What Should Keep me Awake at Night: Often Overlooked Issues; Dear David: Relationship Advice from a Lawyer; Medicare Myths: Not Everything the Government Says is True; Legal Makeover: How Do It Yourself Beats Government Assistance; Audit Risk Factors: What Triggers an OIG Audit and How You Should Respond; Medicare Myths: Law or Not; Medicare Myths: Stark Laws; and Avoiding Ancillary Angst and Other Compliance Considerations.*

Anthroscopy Association of North America (AANA): Presented at over nine conferences, topics include: *Practice Management: Update on Coding Ancillary Services and the New Stark Laws; Surviving a Government Audit Successfully; Addressing Audits: Conventional Wisdom is Often Wrong; Optimizing Your Practice Through New Office Coding Management Strategies; Using Ancillaries to Increase Practice Revenue; Laws Governing Ancillary Services; Joint Venturing Without Going to the Joint; and What Do I Do if There's an Audit?*

Medical Group Management Association (MGMA): Presented at over 25 national and state conferences, topics include: *Medicine Compliance; Medicare Myths: Common Misperceptions about Billing Rules; Voluntary Disclosures; More Myth Management: Fighting Back Against Insurers and Investigators; Stark Reality: Issues for Oncology Practices; Not Everything is Illegal: Legal Tips to Improve the Bottom Line; Audit Risk Factors: What Triggers an OIG Audit; Dealing with the Government and Private Payers: How to Anticipate and Respond to Audits and Inquiries; Coding Review 101; Avoiding Arson While Igniting Innovation: 'Hot' Legal Topic; Dear David: Relationship Advice from a Lawyer; Do I Need to Worry About This? What Coders Need to Know About Conducting Documentation Reviews; Can I Keep That? Gifts, Gratuities and Graft; and Embezzlement 101*

Midwest Medical Insurance Company (MMIC): Presented more than 20 speeches/webinars on topics including compliance and risk management

Other Publications & Presentations

Read *RAC Monitor* articles

"Revenue Cycle: Incident to Billing," *Complete Healthcare Compliance Manual*, 2021 and 2022 Editions

*“Revenue Cycle: The 60-Day Rule—Medicare and Medicaid Overpayments,”
Complete Healthcare Compliance Manual, 2021 and 2022 Editions*

*Pricing and Pixels, Fredrikson & Byron Health Law Webinar Series, November 8,
2023*

*Common Misunderstandings About Legal Privileges, Fredrikson & Byron Health Law
Webinar Series, September 13, 2023*

*The Annual FAQ Session, Fredrikson & Byron Health Law Webinar Series, August 9,
2023*

*What You Need to Know About Ancillaries, Fredrikson & Byron Health Law Webinar
Series, July 12, 2023*

*Refunding Wisely: Avoiding Doing the Right Thing the Wrong Way, Fredrikson &
Byron Health Law Webinar Series, April 12, 2023*

The End of the PHE, Fredrikson & Byron Health Law Webinar Series, March 8, 2023

*Health Care Pricing, Fredrikson & Byron Health Law Webinar Series, February 8,
2023*

*'Incident To,' Shared Visits, Residents and Medical Students, Fredrikson & Byron
Health Law Webinar Series, January 18, 2023*

*2023 Regulatory Update, Fredrikson & Byron Health Law Webinar Series, December
14, 2022*

*Health Law Basics: Part Two, Fredrikson & Byron Health Law Webinar Series,
November 9, 2022*

*Innovative Business Models for Health Care Organizations, Fredrikson & Byron
Health Law Webinar Series, September 14, 2022*

*The Annual FAQ Session, Fredrikson & Byron Health Law Webinar Series, August 10,
2022*

*Dispelling Widespread Misunderstandings of the Two-Midnight Rule, Fredrikson &
Byron Health Law Webinar Series, July 13, 2022*

*Legal Issues Associated with Medical Coding and Billing, Fredrikson & Byron Health
Law Webinar Series, May 11, 2022*

*Surprise Reprise: No Surprises Act Revisited, Fredrikson & Byron Health Law
Webinar Series, April 13, 2022*

*Responding to Audits and Investigations, Fredrikson & Byron Health Law Webinar
Series, March 9, 2022*

The 2022 Regulatory Update: Vaccines, Shared Visits, Co-mingled Space and More, Fredrikson & Byron Health Law Webinar Series, December 8, 2021

The “No Surprise Billing” Act: As Clear as We Can Make It, Fredrikson & Byron Health Law Webinar Series, November 10, 2021

The ABCs (and XYZs) of ASCs, Fredrikson & Byron Health Law Webinar Series, June 9, 2021

Physician Compensation in Hospital Systems and Clinics, Fredrikson & Byron Health Law Webinar Series, May 10, 2021

Understanding and Protecting Legal Privileges, Fredrikson & Byron Health Law Webinar Series, February 10, 2021

Interoperability, Provider Relief Funds and More Stark/Anti-Kickback!, Fredrikson & Byron Health Law Webinar Series, January 13, 2021

The Annual Regulatory Update, Fredrikson & Byron Health Law Webinar Series, December 9, 2020

Responding to 'But I heard that's illegal!', Fredrikson & Byron Health Law Webinar Series, October 14, 2020

COVID-19 Grab Bag, MSBA Health Law Section Webinar, September 18, 2020

Health Law FAQ: COVID-19 and More, Fredrikson & Byron Health Law Webinar Series, August 12, 2020

Health Care Pricing, Fredrikson & Byron Health Law Webinar Series, May 13, 2020

COVID-19 Interim Final Rule: The Sequel, Fredrikson & Byron Health Law Webinar Series, May 6, 2020

“Tips for Conducting Interviews During Internal Investigations,” *Journal of Health Care Compliance*, Volume 22, Number 2, March-April 2020

COVID-19 Regulatory Update: The Latest on Waivers, Fredrikson & Byron Health Law Webinar Series, April 3, 2020

Fredrikson & Byron's Health Law FAQs on COVID-19—What We Know as of March 20, 2020, Fredrikson & Byron Health Law Webinar Series, March 20, 2020

A Practical Guide to Co-Management/Gainsharing/Shared Savings Arrangements and CMS's Episode-Based Payment Initiatives, Fredrikson & Byron Health Law Webinar Series, March 11, 2020

Regulatory Update, Fredrikson & Byron Health Law Webinar Series, December 11, 2019

Health Law Grab Bag: FAQs for Hospitals and Clinics, Fredrikson & Byron Health Law Webinar Series, October 16, 2019

What to Do When ICE Shows Up at Your Clinic or Hospital, Fredrikson & Byron Health Law Webinar Series, September 11, 2019

Making Sense of the Medicare Manuals, Fredrikson & Byron Health Law Webinar Series, August 14, 2019

Interacting with Government Agents and Other Officials, Fredrikson & Byron Health Law Webinar Series, July 10, 2019

Tips for Conducting Employee Interviews During Internal Investigations, Fredrikson & Byron Health Law Webinar Series, February 13, 2019

2019 Medicare Physician Fee Schedule, OPPI and IPPS Final Rules and Other News, Rules and More, Fredrikson & Byron Health Law Webinar Series, December 12, 2018

Avoiding Unnecessary Refunds: How to Keep Payments to Which You Are Entitled, Fredrikson & Byron Health Law Webinar Series, October 10, 2018

Stark 101, Fredrikson & Byron Health Law Webinar Series, September 12, 2018

Health Law FAQs Answered, Fredrikson & Byron Health Law Webinar Series, August 8, 2018

Preserving Privilege in Investigations, Fredrikson & Byron Health Law Webinar Series, July 11, 2018

'Incident To', Shared Visits and Other Encounters with Non-Physician Professionals, Fredrikson & Byron Health Law Webinar Series, May 9, 2018

Almost Everything You Want to Know About Ancillaries, Fredrikson & Byron Health Law Webinar Series, March 14, 2018

Love Letters to and from CMS: Responding to Audits and Overpayments and Making Voluntary Refunds, Law Webinar Series, February 14, 2018

2018 Medicare Regulatory Update, Health Law Webinar Series, December 13, 2017

Health Law 101, Health Law Webinar Series, October 18, 2017

Compliance Check-up, Health Law Webinar Series, September 11, 2017

Top Health Law FAQs for Hospitals and Clinics, Health Law Webinar Series, July 12, 2017

Physician Compensation Issues: Why "Survey Says?!" May Be Totally Wrong and More, Health Law Webinar Series, May 10, 2017

New Rules: MIPS, Physician Fee Schedule, Outpatient Rule and More!, Health Law Webinar Series, December 14, 2016

Health Law 101, Health Law Webinar Series, October 13, 2016

Grab Bag: Hot Health Law Topics Presented in a 'Beach-Read' Format, Health Law Webinar Series, August 10, 2016

Voluntary Refunds: The 60 Day Rule and More, Fredrikson & Byron Health Law Webinar Series, June 8, 2016

What Hospitals, Physicians, Therapists and SNFS Need to Know about Medicare's Comprehensive Joint Replacement Program and Gainsharing Too, Fredrikson & Byron Health Law Webinar Series, March 2, 2016

Co-Author with Katherine Ilten, "CMS Clarifies 60-Day Report and Return Rule in Final Regulation," *FredNEWS: Health Care*, February 2016

Health Care Pricing: Establishing Fees, Discounts, Charging Interest & Other Issues, Fredrikson & Byron Health Law Webinar Series, February 10, 2016

Effectively Responding to Audits & Investigations, Minnesota HomeCare Association (MHCA), November 11, 2015

The New World Order According to CMS, Healthcare CXO Summit, Las Vegas, NV, October 19, 2015

Update-Healthcare Compliance, Midwest Oncology Practice Society (MOPS), September 19, 2015

Voluntary Refunds and Internal Investigations: Tips, Tricks and Tripwires, Fredrikson & Byron Health Law Webinar Series, June 10, 2015

What Hospitals and Clinics Need to Understand About Ancillaries, Fredrikson & Byron Health Law Webinar Series, March 11, 2015

Peer Review in the Clinic, Fredrikson & Byron Health Law Webinar Series, January 14, 2015

Key Topics from the 2015 Medicare Physician Fee Schedule, OIG Work Plan and Hospital Outpatient Rule, Fredrikson & Byron Health Law Webinar Series, December 10, 2014

Two Midnight Rule and Admission Certifications: Tips, Tricks and Traps, Fredrikson & Byron Health Law Webinar Series, September 10, 2014

"Private Insurance Audits: Rarely Sighted But Increasing," *RAC Monitor*, August 20, 2014

Still More FAQs for Hospitals and Clinics, Fredrikson & Byron Health Law Webinar Series, August 13, 2014

Identifying Overpayment Liability in Physician Practices, Florida Hospital Association's 11th Annual Health Care Corporate Compliance Education Retreat, June 20, 2014

"Do the MACs Need Probe and Educate Audits?," *RAC Monitor*, June 19, 2014

"CGI Form Letter Provides Forum," *RAC Monitor*, May 15, 2014

"Risk of Trusts Data," *RAC Monitor*, April 17, 2014

"Drawing Conclusions from the Record, Draws Contention," *RAC Monitor*, April 3, 2014

"Ding Dong, the RACs are Dead? Don't Get Your Hopes Up," *RAC Monitor*, March 20, 2014

Co-Author with Katie B. Ilten, "Medicare Providers and Suppliers Should Continue to Appeal Improper Denials, Despite Two Year Delay in Appeal Processing," *FredALERT: Health*, January 2014

Two Midnight Rule, Physician Fee Schedule and Other New Medicare Rules for 2014, Fredrikson & Byron Health Law Webinar Series, December 11, 2013

PRRB—The Appeals, Healthcare Financial Management Association, Minneapolis, November 14, 2013

Compliance Plans Revisited, Fredrikson & Byron Health Law Webinar Series, October 9, 2013

Short Stay Update: Medicare's New 'Two Midnight Rule', Fredrikson & Byron Health Law Webinar Series, August 22, 2013

Health Care Pricing: Establishing Fees, Discounts, Charging Interest, Out of Network arrangements and Other Issues, Fredrikson & Byron Health Law Webinar Series, August 14, 2013

Criminal and Civil Liability for Overpayments: Creative Defenses to Potential Overpayments/False Claims, American Bar Association, 23rd Annual National Institute on Health Care Fraud, Miami Beach, FL, May 17, 2013

"New CMS Ruling and Proposed Rule on Inpatient/Outpatient Claims," *FredNEWS: Health Law*, March 15, 2013

RACs, ZPICs and PSCs: Practical Administrative Tips and Creative Legal Arguments, Fredrikson & Byron Health Law Webinar Series, March 13, 2013

Presenter, *Effectively Responding to Government Audits and Investigations*, Aging Services of Minnesota Institute "Expanding the Possibilities," February 6-8, 2013

"Major Change to Time Limit on Overpayment Recovery Buried in the Fiscal Cliff," *FredNEWS: Health Law*, January 1, 2013

Imaging Round-Up: What You Need to Know to Provide Imaging and Get Paid for It, Fredrikson & Byron Health Law Webinar Series, September 12, 2012

Why Documentation Deficiencies Do NOT Automatically Create an Overpayment, Fredrikson & Byron Health Law Webinar Series, August 8, 2012

Medicare Refunds and Reporting Overpayments, Washington State Medical Oncology Society, May 11, 2012

Challenging Short Stay Denials: The Arguments RACs Don't Want You to Know, Fredrikson & Byron Health Law Webinar Series, May 9, 2012

Understanding Medicare's Supervision, Signature and Order Policies in Clinic and Hospital Settings, Fredrikson & Byron Health Law Webinar Series, April 11, 2012

Compliance Training, Fredrikson & Byron Health Law Webinar Series, March 14, 2012

Innovations in Physician Relationships, Health Law Webinar In-House Counsel Series: Anticipate Issues and Solve Problems for Your Organization, November 9, 2011

Creative Approaches for Interacting with the Government, Health Law Webinar In-House Counsel Series, October 12, 2011

Physician Relationships with Drug and Device Companies, Fredrikson & Byron Health Law Webinar Series, September 14, 2011

Overpayments and Voluntary Disclosures: Staying Compliant Without Paying More Than the Law Requires, Fredrikson & Byron Health Law Webinar Series, July 13, 2011

Health Care Pricing: Establishing Fees, Discounts, Charging Interest and Other Issues, Fredrikson & Byron Health Law Webinar Series, June 8, 2011

Co-Author with Jesse A. Witten, "The Government's Investigation of Medicare Billing for ICDs is Based on a Flawed Legal Premise," *BNA's Health Care Fraud Report* (reproduced with permission), June 1, 2011

Antitrust and Health Care Consolidation, Fredrikson & Byron Health Law Webinar Series, March 9, 2011

New Medicare Rules, Fredrikson & Byron Health Law Webinar Series, December 8, 2010

ACO: What is an Accountable Care Organization and Why Should I Care?, Fredrikson & Byron Health Law Webinar Series, October 13, 2010

Navigating Medicare Enrollment and Claim Forms: How Routine Events Can Get You Kicked Out of Medicare, Fredrikson & Byron Health Law Webinar Series, September 8, 2010

Compliance Training: Invite Your Staff to Listen In, Fredrikson & Byron Health Law Webinar Series, February 10, 2010

Clinical Co-Management Agreements. How Physicians Can Be Compensated for Improving Hospital Efficiency, Fredrikson & Byron Health Law Webinar Series, November 11, 2009

Refunds and Voluntary Disclosures: Why You May Not Need to Turn Yourself In, Fredrikson & Byron Health Law Webinar Series, August 12, 2009

Health Care Pricing: Establishing Fees, Discounts, Charging Interest, and Other Issues, Fredrikson & Byron Health Law Webinar Series, April 8, 2009

How Rural Hospitals and Clinics Can Join to Treat Cancer, Heart Disease, and Surgery Centers, Fredrikson & Byron Health Law Webinar Series, March 11, 2009