



Jeffrey J. Serum

SHAREHOLDER

Minneapolis

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Services

Real Estate & Construction

Mergers & Acquisitions

Jeff is a seasoned real estate lawyer focusing on the acquisition, development, construction, leasing and financing of real estate.

Jeff's approach to helping his clients is creative and proactive, and his representation of clients in a broad spectrum of transactions allows him to provide sound practical legal and business advice. As a member of Fredrikson's Real Estate Group, Jeff works with a wide range of clients including real estate developers, retailers, property managers and manufacturers. Jeff also has extensive experience working with private equity funds and their portfolio companies.

Clients seek Jeff's guidance to anticipate the many issues that may arise in the acquisition and disposition of real estate to avoid unnecessary delays and pitfalls in the pre-closing process and to avoid post-acquisition problems. His transactional services include determination of the appropriate deal structure, preparation and negotiation of purchase and sale agreements, due diligence review, and negotiation of industrial, office, medical and retail leases on behalf of landlords and tenants, covering single-tenant and multi-tenant properties.

Jeff has authored articles for various legal and industry publications, including the *Bakken Oil Business Journal*, *Midwest Real Estate News*, the *Minnesota Real Estate Journal* and *Wisconsin Lawyer*.

Credentials

Education

- University of Wisconsin Law School, J.D., 2002, *cum laude*
- University of Wisconsin-La Crosse, B.S., Finance and Economics, 1998, *with honors*

Admissions

- Minnesota, 2003
- North Dakota, 2012

- Wisconsin, 2002
- Wyoming, 2015

Recognition

- *Minnesota Super Lawyers Rising Star*, 2012
- Real Property Section, Certified Real Property Law Specialist, Minnesota State Bar Association
- Order of the Coif

Civic & Professional

Professional Activities

- The Minnesota State Bar Association
- State Bar of Wisconsin
- Hennepin County Bar Association
- Urban Land Institute

News

Firm News | 01.12.2022

Fredrikson & Byron Represents Altasciences in its Acquisition of Sinclair Research

Firm News | 09.02.2014

Fredrikson & Byron Announces New Shareholders

Publications & Presentations

"The Evolution of Rent in Retail Leases," *The Connection*, Minnesota Shopping Center Association, November 2016

"The Attorney's Role in the Bakken," *Bakken Oil Business Journal*, February/March 2013

Co-Author, "Development Strategies at a Time When Variance Laws are in Flux," *Minnesota Real Estate Journal*, February 2011