

## Events

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David M. Glaser

### Related Services

Health Law

## Health Law Webinar—Health Care Pricing: Establishing Fees, Discounts, Charging Interest & Other Issues

### Event

02.10.2016

Online

Cost: Free

Hosted By: Fredrikson's Health Law Group

As the number of high deductible plans increases, clinics, patients and insurers are all focused on the legal issues associated with pricing. We discussed the issues associated with establishing fees, including what information you can gather from and share with competitors and how you can set prices in a manner that will appeal to patients with high deductible plans. We also discussed the issues associated with discounts to various patients, including out-of-network discounts and waiver of copays and deductibles and dangers that arise when organizations charge interest or attempt to collect from patients.

This presentation is available to view by scrolling to the Event Materials section.

### Accreditation

We have applied for Continuing Legal Education (CLE) credit for this program in Iowa and Minnesota. Please contact Greta Larson at [glarson@fredlaw.com](mailto:glarson@fredlaw.com) if you are an attorney licensed in another state and would like information about obtaining CLE accreditation. We have also applied for Health Care Compliance Association (HCCA) credits. Webinar participants will be notified of accreditation upon program approval of CLE and HCCA credits (typically three or four weeks following the webinar).